

Starting a Business: How Not to Get Sued By the FTC: The Definitive Handbook For Online Business Owners, Internet Marketers, & Digital Entrepreneurs

By Robert L. Page JD



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Getting Into Business Without Getting Into Trouble

Starting a business online is a dream for many, but it can quickly become a nightmare when your internet business runs afoul of the Federal Trade Commission's rules.

Unfortunately, many (perhaps most) new internet marketers are unaware that the FTC rules exist, and the few who do know that the FTC is out there are still in the dark about the specific requirements imposed by the FTC on everyone doing business online.

In this handbook, attorney Robert L. "Bob" Page, JD, BSEE, provides the definitive guide to FTC compliance for online business owners, internet marketers and digital entrepreneurs.

Topics covered include:

The Rules for Commercial Email:

• How to Avoid Email Mistakes That Can Cost You \$16,000 per violation

The New FTC Rules for Disclosures:

• What Disclosures You Must Have on Your Website and in Your Commercial Emails to Avoid Trouble With the FTC

The New FTC Rules for the Use of Testimonials & Endorsements:

- The Dangers of Results-Based Testimonials & How You Can Use Them Correctly
- How Endorsements Can Get You In Trouble & How They Can Be Used Properly

Special Rules When Dealing With Children Online:

• A Discussion of the Special Requirements Imposed On Online Business Owners When Dealing With Children

Negative Option and Continuity Programs Under the New Laws:

 What You Can & Can't Do Under the Restore Online Shoppers' Confidence Act

A Brief Summary of Copyright Law:

• Common Copyright Violations & What They Can Cost You As A Digital Entrepreneur

Links To Reference Material You Can Use For Further Study

This information could cost you a small fortune if you were to commission an attorney to research it for you and then to have a lengthy consultation to cover all the material.

In this handbook the information is all compiled for you in a simple, easy-to-read format and without the use of legalese. Since it is in a digital format, you'll have the handbook readily available as a reference whenever you are putting together your marketing materials. You'll be able to quickly and easily refresh your memory of the FTC's guidelines and be sure that you don't accidentally cross the line and draw fire from the FTC.



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Jeffrey Primo:

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Nicolas Jones:

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