



## Relationships 101 (Maxwell, John C.)

By John C. Maxwell

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Great leadership is built on great relationships!

Leadership is a relationship-intensive endeavor. If your people skills aren't strong, neither will be your leadership. "If people aren't following you," sums up *New York Times* and *Business Week* best-selling author Dr. John C. Maxwell, "then you're not really leading." In *Relationships 101*, Maxwell provides time-tested principles for developing healthy relationships with others?inside and outside of your organization?such as:

- The fundamentals common to all good relationships
- How to motivate people by knowing five things everyone has in common
- How to create a lasting connection with people on your team
- Why listening skills can be a leader's best friend
- The crucial factor that creates the foundation of all good relationships
- The most important relationship for any person's success

Winning in every area of life comes from winning with people.

Improve your leadership and life with *Relationships 101*!

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### About the Author

John C. Maxwell, a #1 *New York Times* bestselling author, coach, and speaker was identified as the #1 leader in business by the AMA and the world's most influential leadership expert by *Business Insider* and *Inc.* magazines in 2014. His organizations--The John Maxwell Company, The John Maxwell Team, EQUIP, and the John Maxwell Leadership Foundation--have trained more than 5 million leaders worldwide. Visit [JohnMaxwell.com](http://JohnMaxwell.com) for more information.

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