



Collaboration: What Makes It Work, 2nd Edition: A Review of Research Literature on Factors Influencing Successful Collaboration

By Paul W. Mattessich, Marta Murray-Close, Barbara R. Monsey

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What makes the difference between your collaboration's failure or success? Collaboration: What Makes It Work, Second Edition answers this question with an up-to-date and in-depth review of collaboration research. This new edition also includes The Wilder Collaboration Factors Inventory.

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Editorial Review

Review

Essential reading for anyone interested in collaboration. A well done summary of what the latest research says! -- *Sharon Kagan, Senior Associate, The Bush Center for Child Development and Social Policy, Yale University*

The list of factors will be very useful. -- *Terry Donovan, Senior Project Manager, Anoka County Human Services, Anoka, MN*

This book should be required reading for anyone committed to collaborative efforts. -- *Jane Asche, Vice President and Director of Membership Services, The National Association of Partners in Education, Inc.*

This is very helpful to me, especially to have a structure to shape our mission for the future. -- *Barbara Stone, Health Care for the Homeless Project in Ramsey County*

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From the Publisher

What's new in the second edition:

- * An important new success factor (there are twenty in all) related to the collaboration's pace of development and its evolution over time
- * Improved factor descriptions with fresh examples based on experience of organizations throughout the world during the 1990s
- * Research drawn from an additional pool of 281 research studies * An expanded bibliography and up-to-date list of collaboration experts
- * New tools not included in the first edition:
 - * The Wilder Collaboration Factors Inventory, a practical tool for assessing how your collaboration is doing on the twenty success factors, along with instructions on interpretation
 - * Examples of how organizations have used the inventory and a case study illustrating how one collaboration

assessed itself and used the results to take action to improve its success * New ideas for using the factors based on examples of how others used the first edition Practical information to help you benefit from the experience of others This is not an academic report! It provides useful information to help you:

- * Expand your thinking about ways to help your project succeed
- * Gain background information before beginning a collaboration
- * Compare your situation with others
- * Determine if your plans include necessary ingredients
- * Uncover and resolve trouble spots * Choose between cooperation, coordination, and collaboration This helpful resource also gives you...
- * A working definition of collaboration
- * Details of the twenty factors influencing successful collaborations<
- * A handy one-page chart comparing the elements of cooperation, coordination, and collaboration * Practical suggestions for using this research

About the Author

PAUL W. MATTESSICH, Ph.D., is director of Wilder Research Center, which dedicates itself to improving the lives of individuals, families, and communities through applied research. Mattessich has assisted local, national, and international organizations with strategic planning, organizational improvement, and evaluation. Mattessich has been involved in applied social research since 1973, and is the author or coauthor of more than two hundred publications and reports. He received his PhD in sociology from the University of Minnesota.

As a research assistant at Wilder Research, MARTA MURRAY-CLOSE conducted literature reviews and maintained literature databases for research studies. She is fluent in English, Spanish, and French and assisted the center with multilingual interviewing and international communications. Murray-Close holds a bachelor of arts degree in psychology from Smith College.

BARBARA R. MONSEY was a research associate at Wilder Research Center and now lives in Seattle, Washington, coordinating clinical research projects for the Center for Health Studies at Group Health Cooperative of Puget Sound. She has formal training in anthropology and a master's degree in public health education from the University of North Carolina.

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