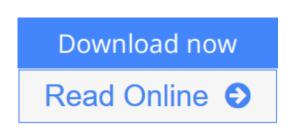


# Kiss, Bow, or Shake Hands: How to Do Business in Sixty Countries

By George Borden



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Kiss, Bow or Shake Hands explores how people from various cultures perceive information and negotiate business deals. The sections relating to Cognitive Styles, Negotiation Techniques and Value Systems are truly unique.

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