



The Strategic Intelligence of Trust: Life, an Evolutionary Force of Nature

By Roy Niles

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This book will hopefully present a new understanding of life as an evolutionary force of nature. It's the author's philosophical look at some of the latest science where our biological evolution is concerned. But in particular, it focuses on a new hypothesis where trust, and its functional counterpart, deception, have been proposed as the primary intelligent and causative functions of all life on earth. And not just as life's behavioral tactics, but as its most necessary strategic traits. Without which, life as we know it could not have evolved at all. With over 40 years of experience as a professional investigator of human foibles, he provides support for a number of relatively new ideas that concern the way we, and other life forms, have used these strategies over the last few billion years to both acquire and serve an extremely odd diversity of purposes. The reader should be aware, however, that these central themes won't sit well with either the Creationists or the staunch devotees of neo-Darwinian selection theories. Particularly since the author hopes to further demonstrate that all evolution is the proximate result of the entity involved reacting strategically to its experience. And that all of the above are acting in concurrence with this quote from Charles Sanders Peirce: "In the pragmatic way of thinking in terms of conceivable practical implications, every thing has a purpose, and its purpose is the first thing that we should try to note about it." If you can handle that, you should want to read this book. If you can't, perhaps you shouldn't.

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Editorial Review

About the Author

By profession I'm an investigator, and after 40 years working first for the Federal Government and then in private practice, I've become somewhat of a practical authority on the mechanisms of trust and deception. It helped that I'd managed (with the GI bill) to squeak out a B.A. at UC Berkeley in 1949, majoring in Philosophy, Psychology and English. And I'd long wanted to do some serious writing on these subjects, but hadn't quite hit upon the hypothesis that blended these apparently opposing concepts into one. In the meantime, I wrote a few private essays on this and that, and a slew of notes on the related subject of biological evolution - which at the time I was somewhat of an amateur about. And still am, except over the last few years I've taught myself what I think is now worth writing about in concert with the subject of the evolution of trust.

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Mary Ayala:

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